



TECHONEY



XV Congreso de Economía Agroalimentaria  
I Congreso de la Red Iberoamericana de Economía Agroalimentaria  
y de Recursos Naturales (RIEARN).

# A study of the intention to adopt a blockchain traceability system in beekeeping sector

Dr. Yamna Erraach



# Introduction and objectives



TECHONEY

- **(%) of honey fraud are high in several countries**
  - **In Europe: 50% of imported honeys fraudulent: China**
  - **In Canada: 18 of the 80 honey samples  fraudulent**
  - **In Tunisia:  80% honey  fraudulent**
    - **3 of 13 honey brands sold satisfactory**

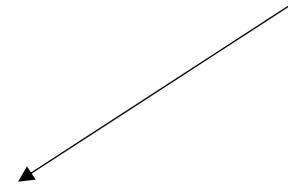
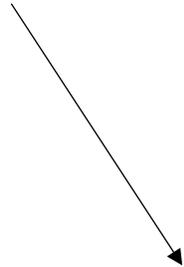


# Introduction and objectives



TECHONEY

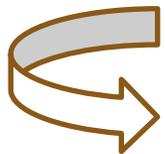
Alarming rise in honey fraud + Lack of transparency and Traceability



- Serious, growing problem affecting **consumer** confidence and ethical **Beekeepers**



TECHONEY



*Blockchain-based traceability system*

# Introduction and objectives

The blockchain = distributed ledger technology :

- Secure
- Decentralized

➔ Securely records and verifies transactions in an **immutable** and **transparent manner**

➤ **Role: Guarantee**

- transparency
- Safety



# Introduction and objectives



TECHONEY

1. What factors are influencing the beekeepers' intention to adopt blockchain ?
2. How can the extension of TPB model improve the prediction of intention to adopt blockchain product?

# Conceptual framework

**H1:** Performance expectancy has positive impact on behavioral intention to adopt BCT.

**H2:** Effort expectancy has positive impact on behavioral intention to adopt BCT.

**H3:** People's subjective norms have positive impact in behavioral intention to adopt BCT.

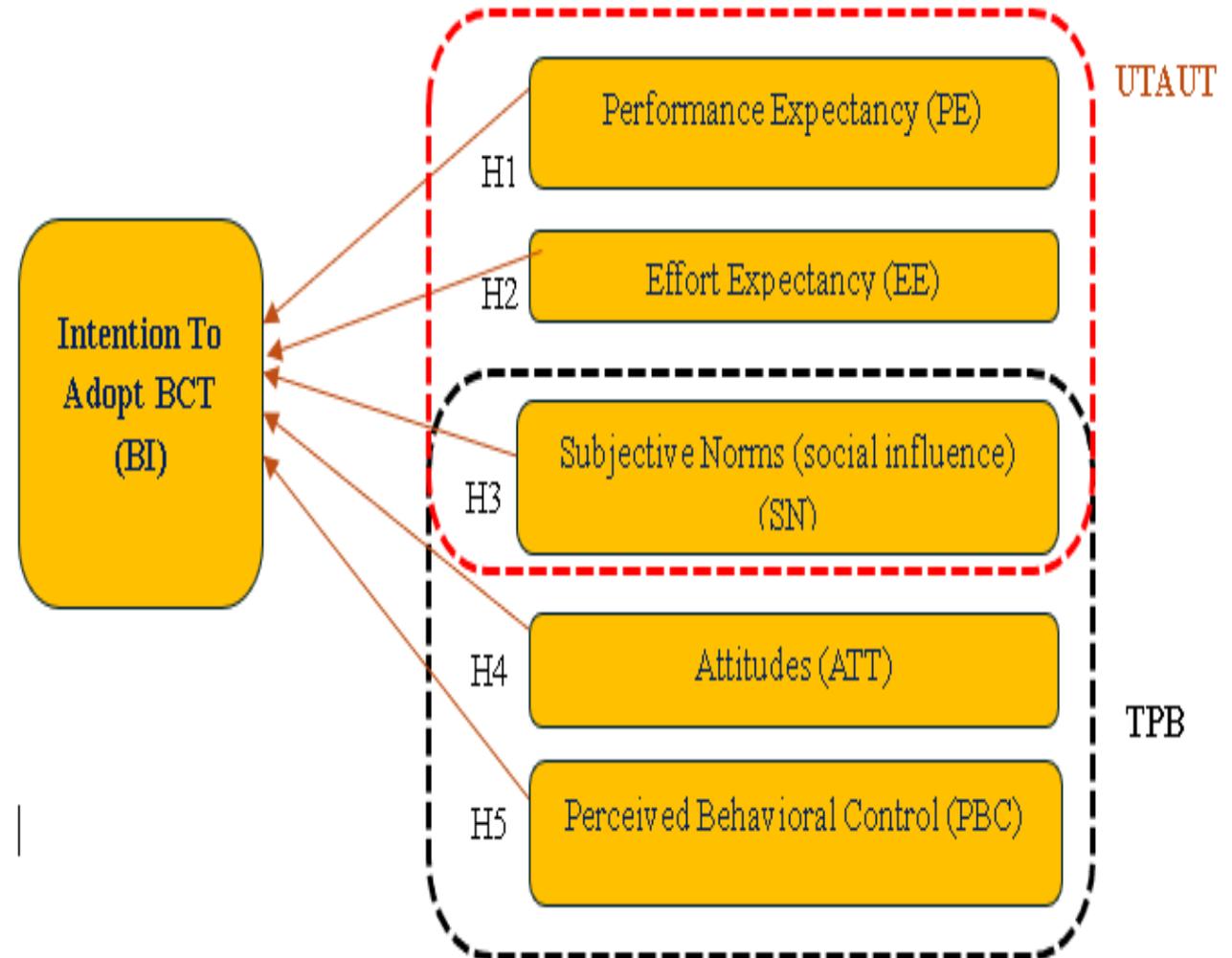
**H4:** Attitudes have positive impact on behavioral intention to adopt BCT.

**H5:** The perceived behavioral control has positive impact on behavioral intention to adopt BCT.

## Hypothesis



TECHONEY



**Data collection**



**A survey of 159  
beekeepers**

November 2023 to March 2024



qualtrics<sup>XM</sup>



**Data processing**



Excel

**Descriptive Analysis**



Smart PLS

**Structural Equations Models**

# Methodology



TECHONEY

*Measurement items for beekeepers' intentions to adopt BCT based on UTAUT and TPB models.*

Models	Indicators	Constructs
TPB	<b>Behavioral intention (BI)</b>	<p><b>BI1:</b> I intend to adopt or continue adopting blockchain technology in the future</p> <p><b>BI2:</b> I will always try to adopt blockchain technology in my apiary activity</p> <p><b>BI3:</b> I plan to adopt or continue adopting blockchain technology frequently</p>
	<b>Subjective Norms (SN)<sup>2</sup></b>	<p><b>SN1:</b> The opinions and views of my friends and co-farmers are important for my decision to use BCT</p> <p><b>SN2:</b> People who are important to me would recommend using BCT</p> <p><b>SN3:</b> People who are important to me would find using BCT beneficial</p> <p><b>SN4:</b> People who are important to me would find using BCT a good idea</p>
	<b>Perceived behavioral control (PBC)</b>	<p><b>PBC1:</b> Our farm could well use the BCT</p> <p><b>PBC2:</b> Our farm governs the use of BCT</p> <p><b>PBC3:</b> The resources, knowledge, and ability of our farm to use BCT are available</p>

	<b>Attitudes (ATT)</b>	<p><b>ATTIT1:</b> I believe that BCT should be used in beekeeping sector</p> <p><b>ATTIT2:</b> I believe that the beekeeping sector will use BCT</p> <p><b>ATTIT3:</b> It is a good idea to use BCT</p> <p><b>ATTIT4:</b> In general, I have a positive attitude to BCT</p>
UTAUT	<b>Performance Expectancy (PE)</b>	<p><b>ECO1_FACT:</b> I find using blockchain technology increases my productivity</p> <p><b>ECO2_FACT:</b> The use of blockchain technology leads to reducing the cost of beekeeping</p> <p><b>ECO3_FACT:</b> I find using blockchain technology helps me accomplish things more quickly the beekeeping activity</p> <p><b>ECO4_FACT:</b> I find using blockchain technology helps me to increase the income from my apiary activity.</p> <p><b>ECO5_FACT:</b> I think that using blockchain technology DT enhances the honey' quality and safety</p>
	<b>Effort Expectancy (EE)</b>	<p><b>EE1:</b> It is easy for me to learn BCT technology</p> <p><b>EE2:</b> My farm can quickly move to BCT</p> <p><b>EE3:</b> For the implementation of BCT management support is essential</p>

- *Measurement model assessment:*
  - Reliability tests (Loading  $\lambda$ , Cronbach's alpha, composite reliability)
  - Validity tests (convergent(AVE), discriminant(Fornell–Larcker criterion, cross-loadings))
- *Structural model evaluation* (hypothesis testing, path coefficients)

# RESULTS

## Sample description



TECHONEY

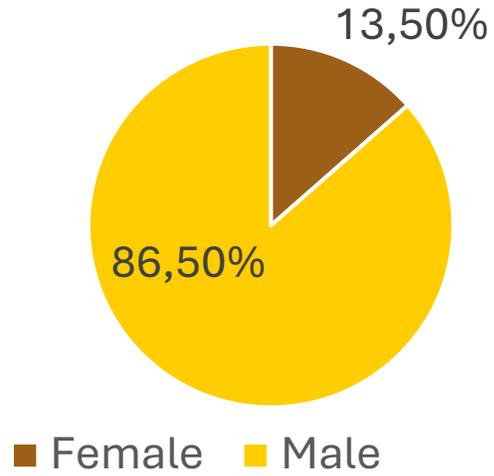


Figure 1: Distribution of beekeepers by gender

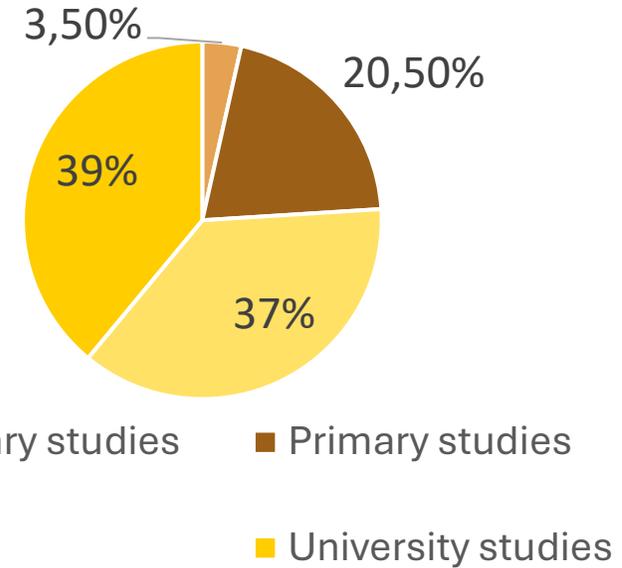


Figure 2: Distribution of beekeepers by level of study

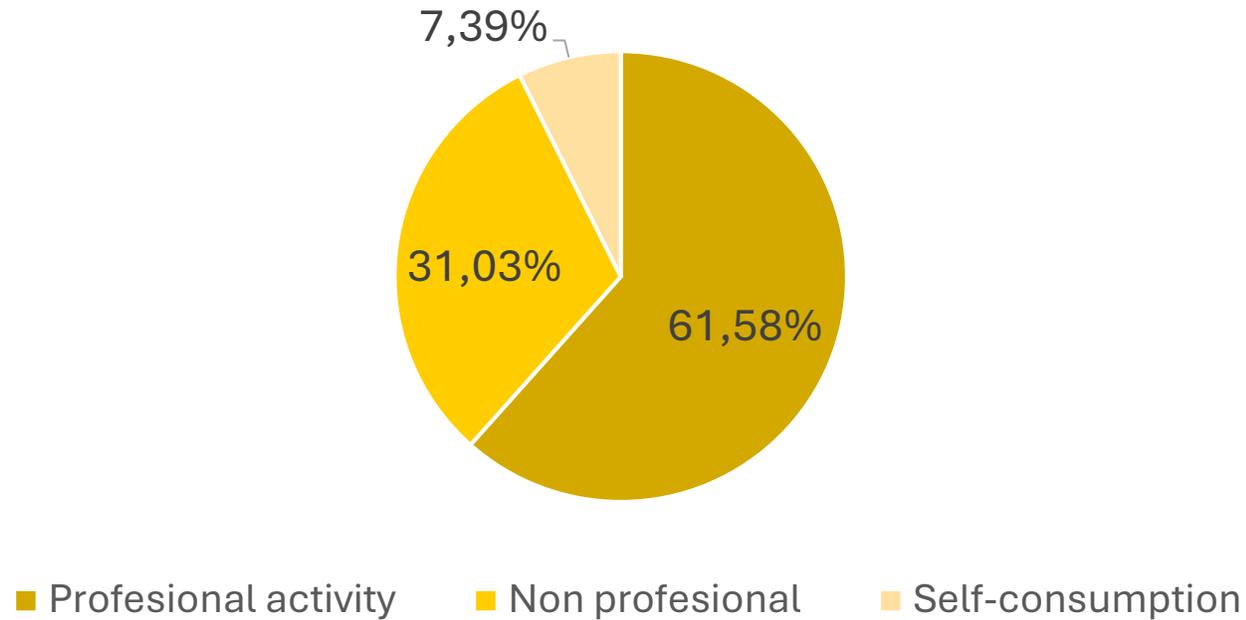
Table 1: Distribution of beekeepers surveyed by age group

Age Range (years)	Percentage (%)
18-25	1,97
26-35	17,24
36-49	48,27
50-65	27,58
>65	4,92

Most beekeepers are **young people**



### Size of beekeeping activity

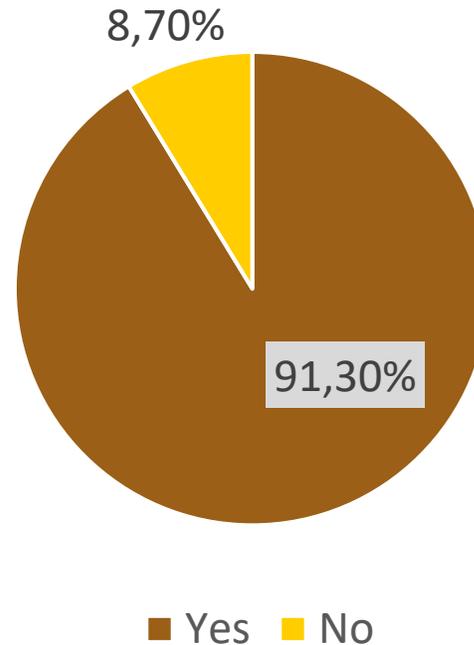


**Figure 3: Types of beekeeping activity**

➔ The importance of professional beekeepers in the sector



### Beekeepers' opinion about the rise of frauds

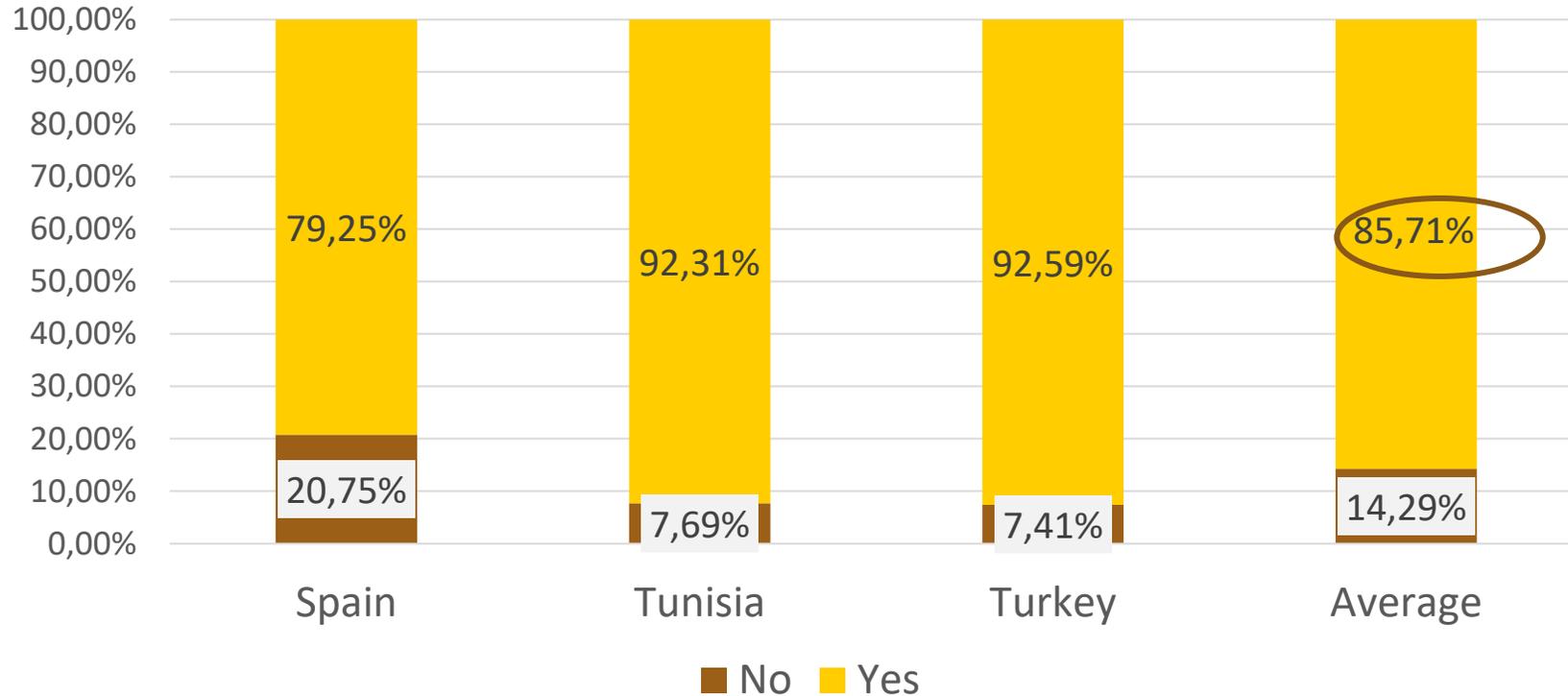


**Figure 4: Beekeepers' opinion about the rise of frauds**

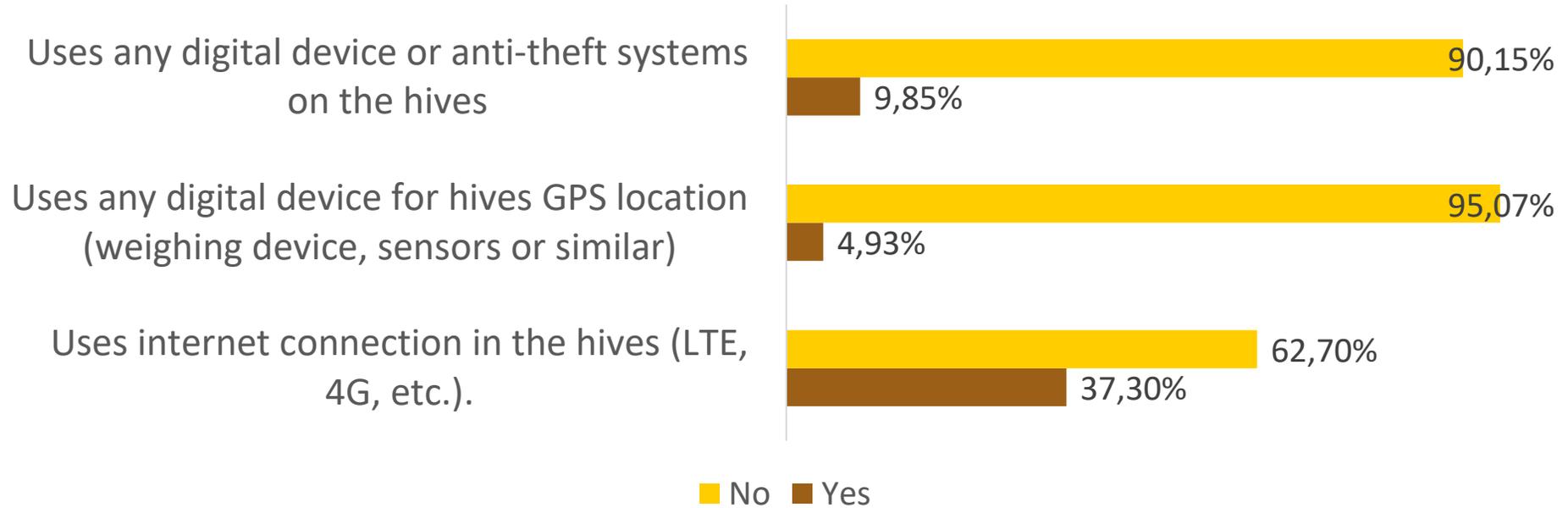
➔ A widespread concern about the integrity and quality of honey



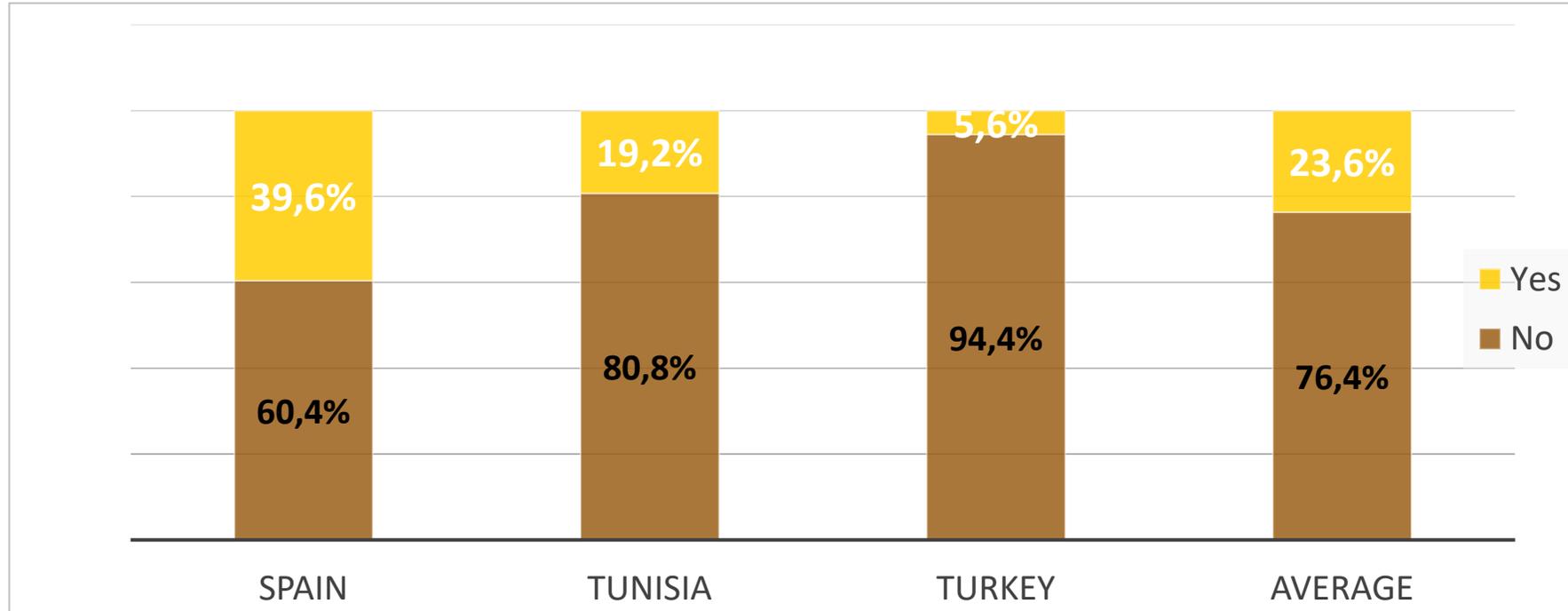
### Awareness of the need for more traceability



**Figure 5: Awareness of the need for traceability**



**Low level of digitalization**



**Figure 6: Knowledge of blockchain technology**

➔ A general lack of familiarity with this innovation

## Structural equation model of the blockchain adoption

Hypotheses	Path estimates	$\beta$	T statistics	P values	Decision
H1	PE -> BI	0,255	3,243	0,001	Supported
H2	EE -> BI	0,238	3,095	0,002	Supported
H3	SF -> BI	0,112	1,367	0,172	Rejected
H4	PBC -> BI	0,190	2,364	0,018	Supported
H5	ATT -> BI	0,239	3,501	0,000	Supported

- **H3:** Beekeepers' decision to adopt blockchain technology **is not influenced** by their social network or the adoption opinions of friends, family members, and peers.

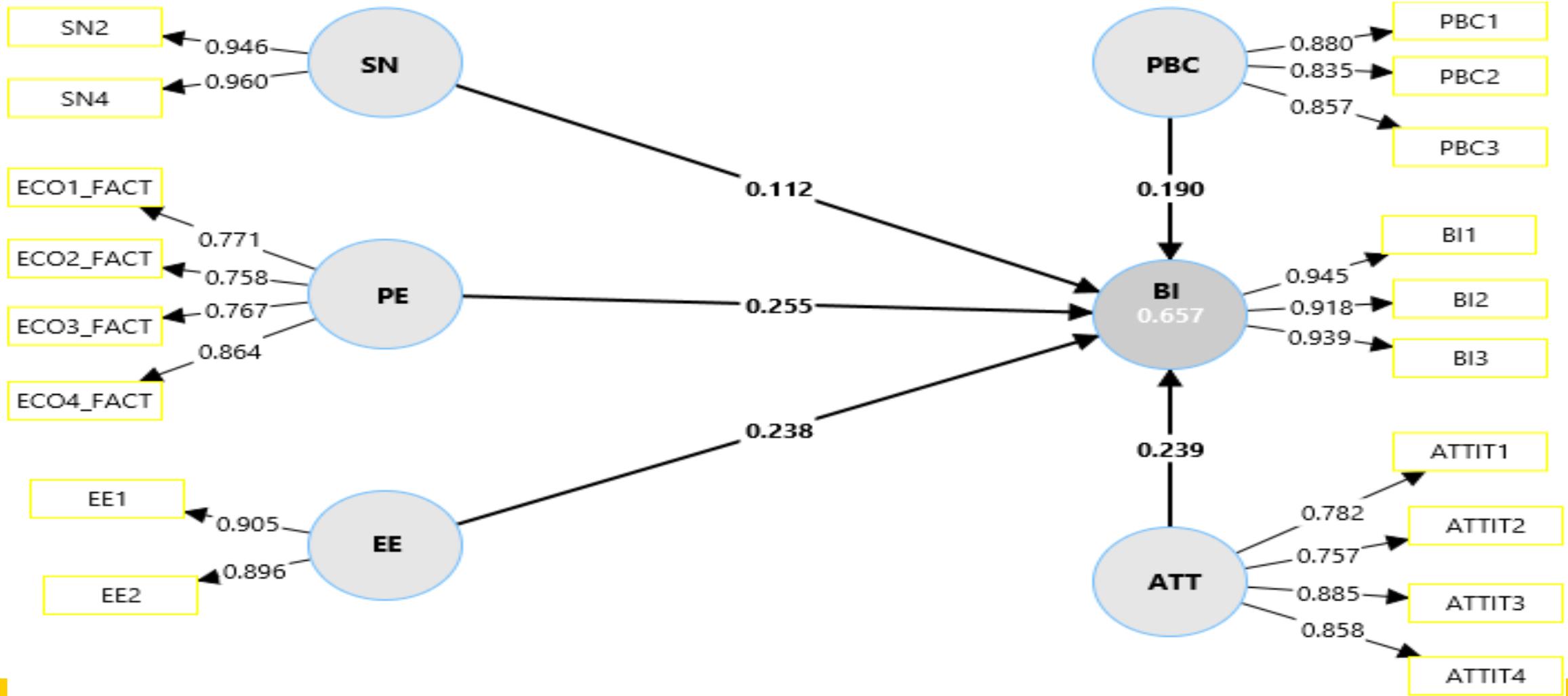
## Structural equation model of the blockchain adoption

- Following the **TPB model**, beekeepers' intention to adopt BCT is influenced by perceived behavioral control and attitudes toward blockchain technology.
  - 👉 *If beekeepers feel self-confidence in their ability to manage the situation and have a positive outlook on blockchain, they are more likely to use it.*
- There is a meaningful relationship between Effort Expectancy and the intention to adopt BCT => a user-friendly blockchain application can enhance its perceived ease of use and accessibility while maximizing its utility.
- Beekeepers will not adopt BCT unless the **expected benefits outweigh** the effort needed to use it.
- 👉 *Technology design and usability are just as important as the technology's potential benefits.*

# RESULTS



## Structural equation model of the blockchain adoption



## Barriers for the adoption o blockchain in beekeeping

- High implementation costs
- Limited infrastructure
- Lack of technical expertise

## Key Determinants of Adoption of Blockchain in Beekeeping

👉 High Awareness of Fraudulent Honey

👉 Consensus on Traceability

👉 Low Digital Adoption

👉 Despite its potential, awareness of blockchain technology remains low

- **Perceived behavioral control** and **positive attitudes** directly influence beekeepers' intention to adopt blockchain.
- **Performance expectancy:** Beekeepers believe blockchain can improve efficiency, transparency, and value creation in their activities.
- **Effort expectancy:** User-friendly, simple, and flexible blockchain applications enhance ease of use and significantly strengthen adoption intention.



Design **User-friendly, accessible and ergonomic interfaces**

**Awareness campaigns and specialized training**

Share **successful implementation examples**

# TECHONEY



*Muchas gracias por su atención !*

Erraach, Yamna<sup>(a,b)\*</sup>; Ouertani, Emna<sup>(c,b)</sup>; Arfa, Lamia<sup>(a,b)</sup>; Ornelas Herrera, Selene Ivette<sup>(d,e)</sup>; Mlayeh, Taheni<sup>(a,b)</sup>; Zein, Kallas<sup>(d,e)</sup>; Seval, Mutlu Çamoğlu<sup>(f)</sup>; Tiziana, De Magistris<sup>(g)</sup>



**Dr. Yamna Erraach**  
Assistant Professor in Agricultural Economics  
National Agronomic Institute of Tunisia -University of Carthage  
Rural Economics Research Laboratory LER-INRAT  
emna.raach@inat.ucar.tn

